



Sampark IT solutions (P) Ltd.

[www.samparkit.com](http://www.samparkit.com)

Leave IT to us



We are a dynamic and successful business that provides smart, practical and cost effective IT solutions to companies - big and small.

We don't just do hardware. Or networking. KVMs. Or Linux. We do it all. Our only specialty is problem-solving.

## **The Sampark Vision**

Every business must have the information it needs.

## **The Sampark Mission**

Meet every IT requirement so that customers have all the information they need, when they need it, where they need it and how they need it.

Towards this purpose,

- Understand your business
- Treat technology as a means not an end
- Seek the most practical and cost effective solution
- Use the best talent and right suppliers and
- Nurture a sense of partnership

## **Why Sampark?**

When we started in 2003, we decided to call ourselves Sampark, a word that means contact or connect. We chose the name because we believed our business goes beyond technology and communications. It is about being continuously in touch with our customers' needs and providing them with the best possible solutions. Our logo with two interlocking 'S's reflects this spirit of connectivity, movement and energy.

## **What is different about Sampark?**

There are a number of IT companies out there who offer products, services or solutions on behalf of a select few suppliers. They sell these without necessarily considering what best meets their clients' needs.

We have access to a very wide range of hardware manufacturers, software suppliers, solution providers and KVM specialists. This enables us to pick and choose the right solution for your particular problem.



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What's more, our talented and trained team adds extra value by customizing every solution to your individual situation.

## The Sampark Promise

We have expertise and are experienced. We have credentials and are committed. We have the best partners and we are passionate.

It is this that makes us believe that we can solve any problem and our customers confident that they can depend on us to do it.

Our promise to you is therefore, short and simple: Leave IT to us. Whatever area of IT you need assistance in, we believe we can help you, really and readily.

Once with us, customers stay with us. Which is why we think our partnership extends beyond our staff and our suppliers to our clients. Just ask any one of them (some of our clients are listed Annexure 'A').

The Sampark promise comes with the delivery of synergy. The synergy between hardware, software, platforms and peripherals. When we recommend a solution we never look at a problem in isolation but see it in the context of your company's structure, systems, staff, and services.

## IT Infrastructure - Products and Services

### Networking

Passive Products.

- Structured Cabling
- Wireless Networking

Active Products

- VOIP solutions
- Switches and Routers

### Server management Solutions

- Rack optimized KVM solutions
- KVM over IP
- 19" Server and Networking enclosure Racks

### Linux Solutions

- Mail server, Internet Gateway, Firewall, VPN,
- File and print services, Services support,
- Application porting and migration



## Software Services

CRM - ERP solutions  
Leave management software  
Custom Applications Development  
Maintenance of applications

## Computing

Servers  
Desktops  
Laptops  
Data security products  
-- Like anti virus packages, and personal firewalls  
Software products  
-- Like Operating systems, office application suites, accounting packages, etc.

## Peripherals

Printers and cartridges  
Monitors - CRT, LCD/TFT  
Others - HDD, OSD  
UPS - Power Backup Systems  
Keyboard, Mouse, etc.

## Web Hosting Services

Domain name registration  
Web site hosting  
E-mail solutions  
Application hosting  
Web development

## Service Support

We offer complete infrastructure support of offices, covering all the IT infrastructure like LAN, WAN, Desktops, Servers etc.



## **Infrastructure Solutions**

Sampark IT solutions offers total end to end infrastructure solutions. We have successfully implemented more than 25 turnkey projects. The solutions include from design of office space to cabling, for Voice and Data, surveillance equipments, workstations, data centers.

The projects are handled by industry trained and certified professionals from each domain, for successful implementation of industry standard and world class offices.

Irrespective of the size of the offices coming up, we provide solutions to cater to all segments. Our past customers include ( list in Annexure 'A') as small as a 10 people office to as large as 650 people facility.

## **Software Solutions**

Sampark IT Solutions offers customized software solutions

We have CRM – ERP packages which are suited to SMB/ SME to large enterprise customers. They are highly customizable and based on no license policy.

The features include:

- x Sales force automation
- x Asset Management
- x Order tracking
- x Account and Vendor Management
- x Customer support service management

All the above features are highly customizable and are provided on either hosted solutions to reduce infrastructure costs for small organizations and dedicated managed solutions for large organizations.

## **VOIP Solutions**

Sampark IT Solutions in association with industry, provides VOIP solutions.

Why VOIP?

IP Telephony is here to stay. And for plenty of good reasons. Where once Time Division Multiplexing (TDM) systems defined the rules of engagement for voice communications, today's Internet Protocol (IP) systems not only deliver uncompromised voice quality but also enable a larger number of new possibilities. There's no question that more organizations will continue to migrate to IP networks and take advantage of the technology's added capabilities. Imagine routinely web-enabling a business presentation, video-enabling a business call, or seamlessly moving from a wireline to a wireless network in mid-conversation. And that's just the beginning.

IP-based networks also improve employee productivity, employee mobility, business performance, and all while streamlining costs. Here are a few key reasons to consider switching to IP:

- \*Reduced Total Cost of Ownership
- \*Improved Business Communications and Customer Service
- \*Improved Employee Productivity and Mobility



**Annexure 'A'**

Few of our prestigious clients,

- \* Adaptec India
- \* Microsoft
- \* Intel
- \* Mind Tree Consulting
- \* Siemens India
- \* Siemens Aviation
- \* Lucid Imaging
- \* Defence Establishments
- \* Thought Focus Technologies
- \* SNORG Consulting
- \* Wipro Technologies
- \* Covansys
- \* Sharp Technologies India
- \* APW President Systems
- \* LG Electronics
- \* LG Soft
- \* BHEL
- \* Nest Corporation
- \* NESS Technologies
- \* Net Sol
- \* Monsanto
- \* Sonata Software
- \* JSS group of educational institutions
- \* Bangalore Institute of Technology
- \* Bharath Electronics Limited
- \* Mast Group ( D'MAS)
- \* Geneva Software
- \* Cortina
- \* HCL Technologies
- \* Impelsys
- \* Micron SemiConductors India
- \* Afil Tech India
- \* Karnataka Bank
- \* State Bank of Mysore
- \* Punjab National Bank
- \* ING Vysya
- \* Mysis health care systems
- \* MICO-BOSH
- \* Volvo India
- \* M-Source India
- \* NDS India
- \* NAL
- \* Socrates
- \* TATA Elxsi
- \* Indian Institute of Science
- \* Obsidian software
- \* Velankini
- \* Viteos
- \* Esun Rerollye



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- \* Indian Institute of Astro Physics
- \* Indian Institute of Hardware Technology.
- \* Deccan GIS and
- \* Many more SOHO / SMB organisations.

## Contact us

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